

**BOOK ENTRIES ALPHABETIZED BY AUTHOR
LAST NAME**

GREG BOND, *MEDIATION PRACTICE: 8 CULTURES, 16 CASES, 128 CREATIVE SOLUTIONS* (2016).

This book provides a series of mediation cases in which mediators are asked to respond what they might do in certain situations. At each “mediation moment”, readers are provided with responses from different experienced mediators. The contributors address challenges facing mediators today, including international cultural differences.

{21} MEDIATION – GENERAL
{73} SUBJ MATTER: GENERAL
{155} TEACHING

EDWARD BRUNET, CHARLES B. CRAVER & ELLEN E. DEASON, *ALTERNATIVE DISPUTE RESOLUTION: THE ADVOCATE’S PERSPECTIVE: CASES AND MATERIALS* (5th ed. 2016).

This casebook assesses dispute resolution, negotiation, and mediation. It teaches these concepts through case law as well as negotiation and mediation exercises. The new edition of this book is updated with recent cases in these areas and discusses new and emerging policy considerations.

{60} ADR – GENERAL
{73} SUBJ MATTER: GENERAL
{155} TEACHING

PETER T. COLEMAN ET AL., *ADVANCING WORKPLACE MEDIATION THROUGH INTEGRATION OF THEORY AND PRACTICE, CHAPTER 2: GETTING BEYOND WIN-LOSE AND WIN-WIN: A SITUATED MODEL OF ADAPTIVE MEDIATION* (2016).

This chapter discusses a model of adaptive mediation to determine appropriate strategies and tactics. The model categorizes four essential factors of the workplace conflict. Explicit attention is given to the context of the dispute, intensity of the conflict, and the nature of the relationship. Taking all of these things into account, different kinds of mediation will be suitable for different situations based on the circumstances.

{21} MEDIATION – GENERAL
{93} SUBJ MATTER: LABOR – GENERAL
{136} ECONOMIC ADVANTAGES OF ADR

JAMES H. FLANAGAN, JR., *THE WINNING EDGE TO GETTING ALONG IN LIFE: MANAGING CONFLICT STRATEGIES TO CREATE AND TEACH RESOLUTION OF CONFLICT* (2016).

This book reviews processes of how to work through disagreements and conflicts. With a focus towards lawyers, politicians, and businessmen, this book reviews how to use conflict resolution to prevent, manage, and resolve disputes.

{1} NEGOTIATION – GENERAL
{73} SUBJ MATTER: GENERAL
{134} DISPUTE PREVENTION

JAY FOLBERG ET. AL., *RESOLVING DISPUTES: THEORY, PRACTICE AND LAW* (3rd ed. 2016).

The third edition mirrors the organization of the previous two editions. The updated text has included more recent ADR writings as well as updated authors' notes. The authors have revamped the section on arbitration and have included new exercises for students. The new edition also provides a look at hybrid dispute systems.

{60} ADR – GENERAL
{73} SUBJ MATTER: GENERAL
{155} TEACHING

ANDRÉS VILLAR GERTNER, AUTONOMY AND NEGOTIATION IN FOREIGN POLICY: THE BEAGLE CHANNEL CRISIS (2016).

This book examines the Beagle Channel crisis between Argentina and Chile in a global political context. The author explores the factors that led to signing the Treaty of Peace and Friendship. The book seeks to determine the extent to which foreign policy provides opportunities for states to exercise political autonomy, given the powerful constraints imposed by the multiple structures of the international system, and how negotiation generated the path from conflict to cooperation between Argentina and Chile.

{53} NEGOTIATION – GENERAL
{92} SUBJ MATTER: INT’L
{124} COMPARISONS: CROSS-CULTURAL

H. NYREE GRAY & CRISTINA C. KNOLTON, WIN OR GO HOME: A GUIDE TO NEGOTIATION SUCCESS IN COMPETITION AND IN LIFE (2016).

This book outlines the tools necessary for successful negotiations whether in a competition, negotiation course, or actual negotiation. This book will help practicing lawyers, as well as law students, develop and learn critical negotiation skills. The book is designed to help negotiators of all skill levels by teaching successful techniques to master negotiations.

{1} NEGOTIATION – GENERAL
{73} SUBJ MATTER: GENERAL
{155} TEACHING

BRENDON ISHIKAWA & DANA CURTIS, APPELLATE MEDIATION (2016).

This is a comprehensive book covering appellate mediation that can serve as a guide for appellate judges, lawyers, mediators, professors, or students engaged in appellate law. The book emphasizes that appellate mediation is profoundly different from pretrial mediation, and notes that mediation of cases on appeal has continued to increase

in the U.S. since the Second Circuit started the first appellate mediation program in 1974. This book stands as a comprehensive guide to appellate mediation for mediators and lawyers representing clients in ADR proceedings.

{21} MEDIATION – GENERAL
{73} SUBJ MATTER: GENERAL
{151} ROLE OF LAWYERS

FRED EDMUND JANDT, *CONFLICT AND COMMUNICATION* (2016).

The goal of this book is to help readers develop the skills to analyze conflicts and to manage conflict productively. The book offers a broad range of interpersonal and organizational conflicts and how to resolve them. There are chapters on developing negotiation and mediation skills. Additionally, the book focuses on using communication skills to manage or influence ongoing conflict in order to minimize negative outcomes and promote positive outcomes.

{60} ADR – GENERAL
{73} SUBJ MATTER: GENERAL
{155} TEACHING

PETER D. LADD & KYLE E. BLANCHFIELD, *MEDIATION, CONCILIATION, AND EMOTIONS: THE ROLE OF EMOTIONAL CLIMATE IN UNDERSTANDING VIOLENCE AND MENTAL ILLNESS* (2016).

The authors discuss emotional climate and emphasize its importance when trying to understand mental illness and violence. This book discusses how a mediator should approach conflicts arising from situations of mental illness and violence.

{21} MEDIATION – GENERAL
{82} SUBJ MATTER: CRIMINAL
{85} SUBJ MATTER: FAMILY (DOMESTIC REL.)
{134} DISPUTE PREVENTION

PETER PHILLIPS, *ADR DESKBOOK FOR THE BUSINESS LAWYER: A CROSS-DISCIPLINARY WORKBOOK* (2016).

The collections of essays aim to guide practitioners in how ADR is currently used to realign parties' commercial interests and manage disputes in a way that is commercially rational and of benefit to the clients." Topics covered in the volume include theories of ADR, mediation preparation, and ADR in specific legal contexts such as employee relations, bankruptcy, business acquisitions, intellectual property, and sports arbitration. This volume is published by the American Bar Association, Business Law Section.

{60} ADR – GENERAL
{75} SUBJ MATTER: COMMERCIAL
{81} SUBJ MATTER: CORPORATE
{136} ECONOMIC ADVANTAGES OF ADR

JOHN ROACH & LAURA ROACH, *DIVORCE IN PEACE: ALTERNATIVES TO WAR FROM A JUDGE AND LAWYER* (2016).

This book attempts to provide a framework for reducing the acrimony typically associated with divorce proceedings. This book provides an overview of options available to divorcing spouses, providing a section on alternatives to going to court. The authors combine their experiences as a judge and practitioner to discuss the costs associated with divorce actions and provide ADR methods that may be pursued in lieu of litigation, including mediation, collaborative law, and arbitration.

{60} ADR – GENERAL
{85} SUBJ MATTER: FAMILY (DOMESTIC REL.)
{136} ECONOMIC ADVANTAGES OF ADR

OMER SHAPIRA, *A THEORY OF MEDIATORS' ETHICS: FOUNDATIONS, RATIONALE, AND APPLICATION* (2016).

In this book, the author attempts to identify ethical norms that should act as guides for a mediator's conduct. The author adopts a

professional ethics perspective on the basis of role-morality and applies it to core mediator roles. The author argues that mediators are placed in ethical relationships with mediation parties, the mediation profession, as well as the public and their employers.

{21} MEDIATION – GENERAL
{99} SUBJ MATTER: OTHER PROFESSIONAL MALPRACTICE
{138} ETHICS: GENERAL

STEPHEN J. WARE, *PRINCIPLES OF ALTERNATIVE DISPUTE RESOLUTION* (3rd ed. 2016).

The third edition of this book, intended for use as a primary text or as a hornbook, covers all major facets of ADR, including: mediation, arbitration, negotiation, and conciliation. It focuses both on theoretical underpinnings of ADR and on practical applications, updating the text for today's expanding ADR market.

{60} ADR – GENERAL
{73} SUBJECT MATTER: GENERAL
{155} TEACHING

JOHN BUSEY WOOD & MICHAEL E. MEYER, *NEGOTIATING COMMERCIAL LEASES* (2016).

This book generally discusses how to negotiate commercial leases in the modern day market. It discusses commercial arbitration rules and mediation procedures. Additionally, it examines how to draft dispute resolution clauses in commercial lease contracts.

{60} ADR – GENERAL
{75} SUBJ MATTER: COMMERCIAL
{155} TEACHING