

## BOOK ENTRIES ALPHABETIZED BY AUTHOR LAST NAME

**GREGORY ENCINA BILLIKOPF, HELPING OTHERS RESOLVE DIFFERENCES: EMPOWERING STAKEHOLDERS (2004).**

This book examines a new research-based conflict management approach to mediation that utilizes mediators as true facilitators through teaching disputants to communicate more effectively with one another in resolving the dispute. In analyzing the various elements of the approach in practice, the book is targeted toward mediators and others dealing in interpersonal conflict.

{21} MEDIATION—GENERAL

{38} NON-BINDING RECOMMENDATION PROC—GENERAL

{73} SUBJ MATTER: GENERAL

{155} TEACHING

**JANET P. BRUMLEY, DIVORCE WITHOUT DISASTER: COLLABORATIVE LAW IN TEXAS (2004).**

This book explores the elements of collaborative law in its application to family law in Texas within the specific context of marriage and divorce. The author addresses various aspects of the traditional adversarial nature and approaches to family law in discussing the advantages and key elements of a collaborative law divorce.

{21} MEDIATION—GENERAL

{38} NON-BINDING RECOMMENDATION PROC—GENERAL

{85} SUBJ MATTER: FAMILY (DOMESTIC REL.)

{134} DISPUTE PREVENTION

**LAURIE S. COLTRI, CONFLICT DIAGNOSIS AND ALTERNATIVE DISPUTE RESOLUTION (2004).**

This book discusses dispute resolution processes, focusing on conflict diagnosis, and how preconceptions about conflict short change people. It goes through the necessary steps needed to reach a successful resolution.

{21} MEDIATION—GENERAL

{1} NEGOTIATION—GENERAL

{149} QUALITY CONTROL

**BRIAN DIETMEYER, STRATEGIC NEGOTIATION: A BREAKTHROUGH 4-STEP PROCESS FOR EFFECTIVE BUSINESS NEGOTIATION (2004).**

This book examines corporate negotiation using a research-based approach to look at the perspectives of the buyer and the seller. They endeavor to assist one in reaching their own business goals and meet professional objectives.

{1} NEGOTIATION—GENERAL

{81} SUBJ MATTER: CORPORATE

**NANCY N. DUBLER & CAROL B. LIEBMAN, BIOETHICS MEDIATION: A GUIDE TO SHAPING SHARED SOLUTIONS (2004).**

This book is an introduction to mediation for bioethics committees, consultants, and other health care professionals, and makes cogent arguments for the need for mediation in the medical context. It is also an invaluable guide for mediators wishing to learn more about bioethics and the complex medical conflicts so prevalent in contemporary health care. The authors make the case for the use of mediation skills and techniques to achieve “principled resolutions” to troubling, often life-and-death questions.

{21} MEDIATION—GENERAL

{138} ETHICS: GENERAL

**RAOUL FELDER, BARE-KNUCKLE NEGOTIATION: SAVVY TIPS AND TRUE STORIES FROM THE MASTER OF GIVE-AND-TAKE (2003).**

This book explains negotiation and gives some aggressive tips. To the author, negotiation is a logistics-driven process comparable to battle.

{1} NEGOTIATION—GENERAL

{79} SUBJ MATTER: CONSUMER

**ISABELLE FELLRATH GAZZINI, CULTURAL PROPERTY DISPUTES: THE ROLE OF ARBITRATION IN RESOLVING NON-CONTRACTUAL DISPUTES (2004).**

This book highlights the existing legal structure governing cultural property disputes and then reviews the general advantages and disadvantages of arbitration in cultural property disputes in the light of the practice derived from existing arbitration mechanisms. The book then focuses specifically on procedural matters and practical difficulties that arise, and concludes by assessing the appositeness of arbitration to resolve disputes arising outside the context of a pre-existing contractual framework.

{44} ARBITRATION—GENERAL

{75} SUBJ MATTER: COMMERCIAL

**JOHN M. HAYNES ET AL., MEDIATION: POSITIVE CONFLICT MANAGEMENT (2004).**

This book is a mediation how-to manual. It begins with an explanation of the principles of “broad-based mediation practice” and then discusses six different areas in which disputes are often resolved by mediation, including business, sexual harassment, neighborhood, family, adoption, and education. The case studies examined in these six areas each illustrate one or more of the principles of mediation.

{21} MEDIATION—GENERAL

{73} SUBJ MATTER: GENERAL

**JOE ISSAC & STUART MACINTYRE, EDS., THE NEW PROVINCE FOR LAW AND ORDER: 100 YEARS OF AUSTRALIAN INDUSTRIAL CONCILIATION AND ARBITRATION (2004).**

This is a thematic history of part of Australia's court system designed to arbitrate industrial disputes. The various chapters deal with the system's political history, the work of the tribunal, the legal framework, economic and social effects, the effects on indigenous and women workers, the role of employers associations and unions, and the management of industrial conflict.

{44} ARBITRATION—GENERAL

{92} SUBJ MATTER: INT'L

{93} SUBJ MATTER: LABOR—GENERAL

**KIMBERLEE K. KOVACH, MEDIATION: PRINCIPLES AND PRACTICE (3d ed. 2004).**

This book provides a general overview of mediation. It discusses each stage of the mediation process, the skills needed to be a mediator, and ways to recognize and approach issues. It also takes into account other important issues in mediation and discusses alternative uses for the process.

{21} MEDIATION—GENERAL

**MARTIN LATZ, GAIN THE EDGE!: NEGOTIATING TO GET WHAT YOU WANT (2004).**

This book provides strategic templates for negotiation stemming from the author's experience in government and business negotiation. It is a book of general principles and strategies for laypersons for everyday common use.

{1} NEGOTIATION—GENERAL

{79} SUBJ MATTER: CONSUMER

**PETER LOVENHEIM & EMILY DOSKOW, BECOMING A MEDIATOR: YOUR GUIDE TO CAREER OPPORTUNITIES (2004).**

This book discusses various factors that contribute to one's desire to become a mediator. It also explains challenges in the mediation field, and provides practical knowledge to help one decide if one should try to become a mediator. Additionally, it describes jobs which are related to mediation, should one decide that one is interested in the general practice area.

{21} MEDIATION—GENERAL

{73} SUBJ MATTER: GENERAL

{151} ROLE OF LAWYERS

**PETER LOVENHEIM & LISA GUERIN, MEDIATE, DON'T LITIGATE: STRATEGIES FOR SUCCESSFUL MEDIATION (2004).**

This book walks the reader through the mediation process and explains how to choose a mediator, prepare a case for mediation, negotiate successfully during a mediation, write a binding agreement, and protect one's interests should mediation fail. It also provides sample mediation rules; contact information for mediation organizations, and standards of conduct for mediators.

{21} MEDIATION—GENERAL

{73} SUBJ MATTER: GENERAL

**SAM MARGULIES, A MAN'S GUIDE TO A CIVILIZED DIVORCE: HOW TO DIVORCE WITH GRACE, A LITTLE CLASS, AND A LOT OF COMMON SENSE (2004).**

This book aims to help married men with children make wise choices early in their divorce in order to make sure the reorganization of families is done well and with as little hostility as possible. It, in part, discusses the role mediation can play in a divorce and also the ways a man can effectively negotiate with his wife.

{21} MEDIATION—GENERAL

{85} SUBJ MATTER: FAMILY (DOMESTIC REL.)

**BERNARD S. MAYER, BEYOND NEUTRALITY: CONFRONTING THE CRISIS IN CONFLICT RESOLUTION (2004).**

This book discusses the field of conflict resolution and the variety of challenges currently facing it. It explains the limitations of conflict resolution and mediation and argues that the field's focus should move from conflict resolution to a method of conflict engagement that considers the various levels of and roles in a conflict.

{21} MEDIATION—GENERAL

{73} SUBJ MATTER: GENERAL

**CARRIE MENKEL-MEADOW & LELA PORTER LOVE, DISPUTE RESOLUTION: BEYOND THE ADVERSARIAL MODEL (2005).**

This book contains a comprehensive examination of key elements for each of the major negotiation, mediation, arbitration, and hybrid dispute resolution processes. The casebook provides up-to-date coverage of all ADR areas through exploration of cases, studies, and other readings that explain the processes, ethics, practice skills, and policies behind ADR.

{1} NEGOTIATION—GENERAL

{21} MEDIATION—GENERAL

{44} ARBITRATION—GENERAL

{73} SUBJ MATTER: GENERAL

**EUN-JOO MIN & MATHIAS LILEENGEN, EDS.,** COLLECTION OF WIPO DOMAIN NAME PANEL DECISIONS (2004).

This book contains a collection of arbitration and mediation decisions rendered by the Arbitration and Mediation Center for the World Intellectual Property Organization (WIPO). The decisions involve disputes over Internet domain names that are subject to the Uniform Domain Name Dispute Resolution Policy. The editors also provide analysis of procedure and decisionmaking.

{21} MEDIATION—GENERAL

{44} ARBITRATION—GENERAL

{78} SUBJ MATTER: COMPUTER—INTERNET

**SHAFEEK SANBAR,** LEGAL MEDICINE (6th ed. 2004).

Disputes are arising on a more frequent basis in the health care industry. Chapter 6 of this book goes through various alternative dispute resolution techniques and the cost and time benefits of each.

{21} MEDIATION—GENERAL

{89} SUBJ MATTER: HOSPITALS

{98} SUBJ MATTER: MEDICAL MALPRACTICE

**ANDREW SCHEPARD,** CHILDREN, COURTS, AND CUSTODY: INTERDISCIPLINARY MODELS FOR DIVORCING FAMILIES (2004).

This book is aimed at policymakers for child custody court and seeks to promote the effective functioning and future evolution of child custody court. It, in part, summarizes the growth and development of alternative dispute resolution, particularly mediation, in child custody court proceedings.

{21} MEDIATION—GENERAL

{85} SUBJ MATTER: FAMILY (DOMESTIC REL.)

{102} SUBJ MATTER: PUBLIC POLICY

**DONNA STIENSTRA & SUSAN YATES, EDS.,** ADR HANDBOOK FOR JUDGES (2004).

This book is aimed to at priming judges on the mechanisms of ADR, describing in detail such specialties as small claims mediation, class-action mediation, divorce and custody ADR, probate mediation, criminal ADR, victim-offender mediation, bankruptcy mediation, and others.

{21} MEDIATION—GENERAL

{45} ARB: MANDATORY, COURT-ANNEXED—GENERAL

{87} SUBJ MATTER: GOV'T

{133} COURT REFORMS

**ALLAN STITT,** MEDIATION: A PRACTICAL GUIDE (2004).

This book provides a general overview of mediation, discussing what mediation is and why to use it. It also discusses different mediator styles and the various techniques that the mediator should think about when in the middle of a mediation.

{21} MEDIATION—GENERAL

**JOHN WESTCOTT, ED., FAMILY MEDIATION: PAST, PRESENT, AND FUTURE (2004).**

This book delves into the many facets of family mediation through an examination of history and development. Through an analysis of the current practice of family mediation and its place in the legal arena, the authors provide an in-depth look into the general field of family mediation and where it is headed in the future.

{21} MEDIATION—GENERAL

{85} SUBJ MATTER: FAMILY (DOMESTIC REL.)

{125} COMPARISONS: HISTORICAL