Healthcare Co. focuses on acquisitions that are identified per strategic initiatives – this leads into Target Analysis and Valuation. Healthcare Co. Business Run teams absorb the new acquisition and assimilate strengths and weaknesses into the current model. Any remaining non-standards will be addressed over time through normal CAR process for technology refresh.

- Pre-Letter of Intent
  - Target Analysis & Valuation
  - Due Diligence

- Pre-Close
  - Integration Strategy & Structure
  - Integration Planning
  - Determine Scope and Organize Team
  - Plan Day 1 Activities
  - Develop Short Term Integration Plan

- First 100 Days
  - Short Term Integration
  - Opportunity Assessment
  - Evaluation and Requirements
  - Planning Implementation

- Optimization
  - Long Term Integration
  - Begin Long Term Integration Projects

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